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An Interview with Randy Gage

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Welcome to another AudioMotivation.com interview. My name's Andy O'Bryan and today we are talking with Randy Gage. Randy, welcome to AudioMotivation.com.

Randy Gage

Hey Andy, thanks for having me. It's great to be here.

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Let's begin with a question that may not be so simple to some people, how do you define prosperity?

Randy Gage

Ok, I would define it as an all encompassing abundance in your life and by that I would break it down and say that you have abundant vibrant health, you have wonderful relationships in your life, you've found your soul mate or a life partner that's really the perfect one for you, you've got a strong spiritual connection and you've got an abundance of material things in your life meaning money, whether it's money, cars, homes, clothes, the material things that bring joy and value to your life so that you don't have to struggle for those. You don't have to worry about paying the minimum payment on your credit card so you're not borrowing money to buy a dining room set. You got enough money to live more than comfortably. Put all those things together and I think you create a real inner harmony and inner happiness and that's what I would call true prosperity.

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Now just touching a little bit on your background personally, you rose from a dishwasher in a pancake house to become a multi-millionaire that's quite a story. What happened in your life that you were able to accomplish that?

Randy Gage

Well, if we put it on its simplest terms Andy, we would say I changed the way I thought and I stopped thinking like a broke person and I started thinking like a wealthy person. Or we could say I stopped thinking like a sick person and I started thinking like a healthy person. And for someone listening who says well you know that's kind of a flip answer, no it's really not. There really is a tangible

difference between the way that poor people think and the way wealthy people think. There's a difference between the way unhappy people think and the way happy people do and sick and healthy.

And what I began, I guess it really started for me when I lost everything and was sleeping on the floor and sold my furniture and stuff was that I had to change the way I think. And so I started to study wealthy people, successful people, happy people and looked for the clues, looked for the commonalities. And of course they believed in self development, they would have loved this site like you guys have got going here now with AudioMotivation and they went to seminars and they read books and they listened to tapes at that time. And they controlled what they thought or they took charge of the thoughts that they gave precedence to.

So as opposed to being the average person in the world today who sits in front of the TV vegging out five to six hours a day being programmed with what to think, they took conscious control of their thoughts. And as I studied those people, I said that's what I've got to do and James Allen equates it to a garden, you either let the wind blow weeds in there or you plant seeds so there's fruits and vegetables you want to grow or the flowers you want to grow. And that's what I did, I planted the seeds in my mind to manifest the kind of life I really wanted to have.

And so I took charge of my programming, I took charge of the thoughts I give precedence to and over a course of time and it took a couple of years I think before it really caught in a big, big way. But the progress immediately was I changed the way I was thinking. And once you change the way you think you start to change the outcomes that you're manifesting on a daily basis.

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Now I know you feel that the media is a culprit in keeping most people sick, broke and unhappy. What's your thinking behind that?

Randy Gage

It's not like it's a communist plot to get people sick, broke and stupid and it's not a conspiracy in Hollywood or Los Angeles or anything but it has the same effect as one, it might as well be a conspiracy. Because what happens is a guy sets out to write a book, writes a screenplay, develop a TV show and what does he want? He wants it be successful so he goes back and looks at what other kinds of shows people are watching. What is number one in the Neilsons this week? What's the book on the New York Times bestseller list or what are the blockbusters? So they model some commonalties, they model some timeless themes. And one of the most timeless themes of all is the poor little guy fighting the big rich forces of evil. So if we take the movie Titanic or the movie Spiderman and we can look at these and just evaluate them from a prosperity consciousness standpoint and we realize that the more successful a movie is, the more it panders to people's lack and limiting beliefs.

And of course Titanic I always use as an example because it's the number one selling, number one grossing movie in the history of civilization for goodness sake. And that's a movie I happen to believe is probably the most evil movie ever developed because it's programming you on 150 different levels that money is bad, rich people are evil and it's spiritual to be poor. And we can go from the opening scene where we see the message is Leonardo is this happy go lucky guy because he's a poor guy and he wins this trip in a card game. And then we meet Rose who's unhappy because she has to marry the boring, rich person, the rich guy. And her mother's telling her suck it up Rosie we need this money. They go to the cabin, the first class dining cabin; she's sitting with all these boring, stuffy rich people. Then Leonardo takes her down to the third class dining room where everyone is happy, singing, dancing and all this stuff. You know the ship hits the iceberg and the rich people are stealing babies to get in the lifeboat; they're trying to bribe their way into the lifeboat; the ones already in the lifeboats are rowing off into the sunset. The poor people are chained up downstairs. We get to the end of the movie and Rose has got this necklace that is worth 50 million dollars that she could give to her granddaughter, set her up for life but what does she do? She feeds it to the sharks.

It's programming you: money is bad, rich people are evil and it's spiritual to be poor. And whether we look at the TV shows like Beverly Hillbillies where the whole premise is how foolish and silly rich people are or MASH where they always had one really rich guy in the tent who was the buffoon who was exceedingly polite and proper and prim and boring and goofy and geeky. Or we look at the millionaire on Gilligan's Island or we fast forward to the next generation people and look at Dynasty and Dallas and JR Ewing and Denver Carrington and how rich people are portrayed in those or fast forward to the stuff today.

Look at the books today, the movies. It's amazing how much of it, I'd say 98% of it is programmed along those lines. The "hey we're the good guys, the Robin Hoods, the poor people who are struggling to get by with our rich evil corporations and the rich evil millionaires and billionaires are trying to hold us down" and it's a guaranteed best selling book, best selling TV show, best listened to radio show. So writers cater to this stuff. They don't even know they are doing it, they just do it self-consciously but the media programming is insidious how it's programming people to stay sick, broke and ignorant.

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And it is very negative too just watching the news media. Story after story is negativity.

Randy Gage

And the thing is, I don't watch the news and I'll tell anyone that comes to seminars or read my books: don't watch the news, don't read the newspaper. I

get the paper, I read the sports section during the baseball season. Otherwise I have no need for the paper. But you kind of know when you're watching the 10 o'clock news before you go to bed at night and you see every rape and murder and robbery you know on a conscious level you say "OK this is probably not very good, enticing positive programming" but you're aware of it. Whereas when you go to an entertainment program, a movie, you read a book on the beach, you're watching a television entertainment show, you probably don't realize the negative programming that you're getting because it's all done on a subconscious level.

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So, in what ways do people subconsciously hold themselves back from achieving goals and how do they stop this behavior?

Randy Gage

Well it all comes from this underlying programming because what it boils down to is you are not worthy. You don't deserve success, you don't deserve money. And this may come from your father's a coal miner and he worked 18 hours a day, six days a week to take care of the family. Now he worked so hard, he saved up enough money and he finally got enough to send you to college, you're the first kid in your family that ever went to college. You could have subconscious programming that tells you earning too much money or earning more money than your father would be an insult to him. So maybe he never made more than \$18,000 a year but he scraped together enough, sent you to college, you got a partial scholarship, you went to some ivy league college, you got out and IBM offered you a job for \$30,000 a year plus a health plan and a dental plan and a whatever. You could actually sabotage that result because you feel like geez, my father worked so hard and I'm just out of school, I got no experience and these people want to pay me \$30,000 to sit in a cubicle in air conditioning all day and work on a computer. You feel guilty, you feel like you're not worthy of it.

And I hate to bring up religion because it's so emotional and so offensive to so many people but you have to talk about it. Organized religion is one of the biggest programmers of lack and limitation in the world today. So if you've been raised in this environment of original sin which is the philosophy basically that man is a sorry sinner who's going to rot and burn in hell unless you get special dispensation by sacrificing yourself for life and then you're going to get the good stuff in the afterlife well same thing, you feel like you're not worthy. So you will find yourself defining crooked business partners, getting involved in deals you lose money, getting passed up for promotions at your work or getting fired from a good job, repelling your ideal mate, attracting illness and disease instead of attracting health, all of these things because you've got this underlying black programming.

So what you have to do is you have to identify and eliminate the fundamental beliefs you have which are not in for your highest goods and when you replace

them with positive beliefs then you create a new vision, a powerful vision and you can do good stuff.

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Now one of your books is called *Prosperity Mind*. What does that mean exactly?

Randy Gage

It's all about consciousness and when you create what I call prosperity mind, you've created a prosperity consciousness where you expect and you accept abundance. And notice there's two words there. First of all you expect it. How many times you listen to the radio and somebody wins \$100, "Oh my God I win \$100! I can't believe it, I can't believe it, I never win anything." Something good happens they can't believe it. You hear that over and over again, they can't believe it.

You watch them, they'll tell their kids don't knock over the milk, boom, the kid knocks over the milk. Of course he does, because you are focusing on the negative. What's the first thing you say, I knew that was going to happen, I told you that was going to happen. You know you drop a plate; I knew that was going to happen. What is that? You're programming or you're expecting bad things to happen. When you win \$100 and you say I knew that was going to happen and when you did something bad, you dropped a dish, you'd say I can't believe that happened, that's consciousness, that's prosperity mind. You create a consciousness where you expect, you make a sales call, you expect to make a sale. When you walk across the dance floor and you ask that girl to dance, you expect her to say yes. You expect that you're going to get paid well; you expect to wake up feeling great and full of energy. You expect to find the love of your life. You don't say well all the good guys are married or gay or you know taken or whatever. You say the perfect guy for me is out there.

When you have this prosperity mind, when you've created this consciousness. You're vibrating at such a high level that when you go out into the world you're attracting other people at that kind of level. And I always joke around and say I've got the Midas touch. I say everything I touch turns to gold or platinum or prada. Like every deal I do, you know I waited for this guy, I always tell this story about a condo I bought in South Beach because I was living on an island, I was watching this high rise go up and I thought I got to get a place there so I called when it got close, I called my real estate guy and said give me a place in that condo there you know Sunset Harbor on the water. He's like are you crazy that sold out like two years ago. I'm like Rusty they are not even built yet. He says Randy you don't know anything about real estate; they sell those before they even break ground. So I go down to the clerk's office, find someone who bought a unit, look at how much they paid and offer them \$100,000 more than they paid so I can take possession of their apartment before they move in. So of course he did, he found someone and of course they took my offer. Two years later I decided I want to move, I already overpaid \$100,000 to get the place and I want

to move. I sell it; I get a \$265,000 profit. Why? Because the real estate is going up that much.

I bought a place in Hollywood and I say I miss South Beach, I decide I want to move back to South Beach, I make \$125,000 on the place here. I'm closing on Friday on a new place in South Beach in the same complex I sold my other one. Now all these guys have gone up, I go back and I'm buying a place and I went to the meeting last night with the condo board for the approval of the association and one of the guys on the board is a real estate guy and he says if you want to sell your condo before you move in, I could get you \$180,000 more than you paid for it tomorrow.

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Wow.

Randy Gage

I could take that but I don't want it, I want the place instead so I just manifest stuff like that. I believe you do that, you create this vibration. I wasn't always that way, you guys who know me and know my story know that I had the manure mentality, the manure touch for the first 30 years of my life and every situation I always manifested feeling getting ripped off, having a challenge, having a setback, having a whatever. Whether it was relationships, health, jobs, money, all those areas of prosperity. And when I changed the way I think, I changed my vibration, I changed my consciousness, now I don't attract those crooked partners and the bad deals and the health challenges and all that other stuff. It sounds simplistic but it's really consciousness, consciousness, consciousness.

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So *Prosperity Mind* tells you how to do that because that's such a shift for people, I think.

Randy Gage

It's a big shift and I tell you what, it's probably too big a shift for most people if they read that book first. As you know I did a five book series on prosperity and that's one of the five. And I would suggest that of the five books there's one called *Accept Your Abundance!* which if you guys would look at them it's the purple one. I'm going to suggest that people read that one first because that's going to help prepare their mind, prepare their consciousness so that they really can accept the good stuff when they start to manifest it. Instead of repel it or be afraid of it.

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And that they deserve it, right? Now can you tell us about the various products and services that you offer, Randy?

Randy Gage

Well, we've got a site called Prosperity Universe and we've got a lot of hard copy resource stuff. We've got the five book series that I told you about. We've got a prosperity manifestation map, which is a kit with the big poster, like a dream poster if you've ever heard of them. And we've got the scissors and the marker and the glue and put everything together so people don't procrastinate they can actually get something up. And those are very powerful for programming your subconscious mind. We've got an album of eight CDs on prosperity, how to live by spiritual laws to manifest this in your life. And then we have a very advanced, very intense 31-day program called *The Midas Mentality* and that's a 31-day program on how to create the mindset and the consciousness like we're talking about today.

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And that's all at Prosperityuniverse.com?

Randy Gage

Right.

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OK. Now where would you suggest people listening to this go to get positive programming, just positive reinforcing influences in their lives and what tools helped you along the way.

Randy Gage

Well, the Prosperity Universe website, I'd say if you're listening, definitely go to the website and sign up for my free newsletter which they're often on there. I've got an Ezine that comes out every other week and that's positive programming stuff on success and marketing and happiness and prosperity. And as far as the stuff that helps me, I think the most influential book I ever read was *Atlas Shrugged* by Ayn Rand. It was a work of fiction but still it introduces a philosophy of objectivism and that philosophy is what really serves me well from creating my prosperity consciousness and understanding what a value for value exchange is and how to get away from an entitlement mentality to a productivity mentality.

So *Atlas Shrugged* is just required reading for anyone who is serious about prosperity. And another one, a little booklet, which I'm sure a lot of your listeners know about because it's such a classic is *As A Man Thinketh* by James Allen. But that's one of those little booklets, it sells for \$2 or something and so I think people don't really appreciate it. They ought to sell the thing for \$50,000 because if people paid 50 grand for that then they would really read it with the reverence that it deserves because that booklet is just timeless wisdom on creating the mindset for success and prosperity.

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Those are all excellent resources. Now if you could give our listeners just one piece of advice on how to manifest prosperity in their lives, I know it's hard to narrow it down to just one but what would that one thing be?

Randy Gage

Take daily self-development time, at least 30 minutes a day. If you're used to getting up at 6 in the morning right now start getting up at 5:30 in the morning and take 30 minutes for you, of just self-development. Read, meditate, exercise, pray, listen to CD's, read websites. Get yourself 30 minutes of positive programming to start your day and it will change your consciousness so dramatically, it will create such a different mindset before you ever leave the house that it will transform your life, it really will. 30 minutes a day of positive self development and I swear by it.

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Randy Gage, the website is Prosperityuniverse.com. Randy, thank you so much for joining us here at AudioMotivation.

Randy Gage

Hey, Andy, thanks again. It's great being on the program and I wish a lot of success to every one of the listeners.